

Ingesba
Textile distribution

www.ingesba.com



About us

- In 2002 Ingesba was founded with the purpose of bringing confidence and security in the distribution of independent brands. Since its inception, Ingesba has developed efficient logistical, financial and administrative services so that brands and stores can find the ideal environment in which to develop their activities.
- In 16 years, Ingesba has consolidated a group of 13 brands and a distribution that reaches more than 1,500 customers.



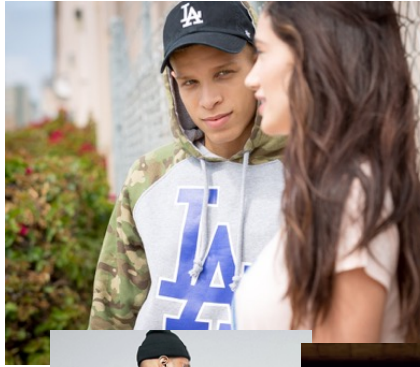
Brands

- Our portfolio includes emerging brands and some belonging to large multinationals such as Fanatics or Diechman group. All in exclusive distribution regime:





Brands





What we offer?

Sales

- Our commercial structure allows our brands to reach the entire Spanish territory with the capacity to also sell in Portugal and Andorra.
- Thanks to the experience and knowledge of the developed market, we have a wide client portfolio where we find from the largest retailers in the market to small specialized boutiques.



What we offer?

Sales

- Ingesba has a multidisciplinary sales team made up of 17 representatives specialized in the different market segments.
- Our sales team, highly trained and motivated, is responsible for transmitting the values of the brand and ensuring good sales figures in the selected market segments.



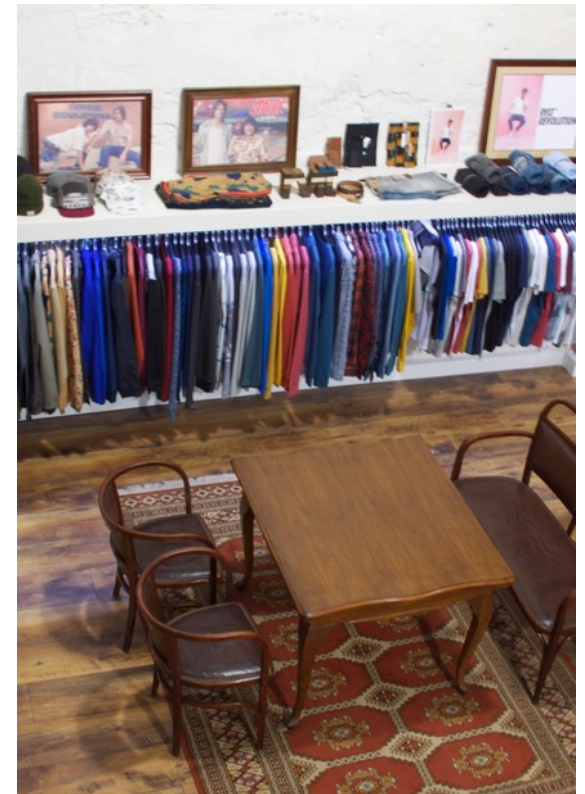
What we offer?

Sales

“Projecting the right image is fundamental”

Our showrooms:

- Barcelona
- Madrid
- Sevilla
- North





What we offer?

Logistics

- In Ingesba we have a logistics center strategically located in the north of the peninsula. Here we can receive with special efficiency the shipments from Europe and perform the operations of reception, stocking, picking, packing, and deliver to our customers in 24 or 48 hours.



What we offer?

Logistics

Annually:

- We manage more than 10,000 shipments.
- We distribute more than 250,000 units.
- 70% of the expeditions are delivered to 24H / 48H.



Added value

- Software:
We allow our customers to access our updated stock in real time and place orders and replacements through our web platform.
- Key Account Management
- Customer service: Flexibility, proximity and problem-solving oriented team.
- Synchronization of stocks with brands and customers.
- PR: Product launch, seeding, retail activations.



~~Suppliers~~ “Partners”

Choosing a good *Partner* in any business area is key to achieving success.

We do not like to talk about suppliers or clients, but about *Partners* since our intention is to form a compact team to achieve the objectives set.



¿Where we go?

In Ingesba we work to grow our brands, actively seeking new projects to enlarge our portfolio and consolidate it by creating lasting bonds with our clients.

WE HOPE TO MEET YOU VERY SOON AND
TOGETHER TO GET VERY FAR.

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